

## HIGHLIGHTS

- Sales have increased 13% to Rp 561 billion, driven by an increase in CPO production. Upstream Palm Nucleus replanting and conversion Rubber to Palm, is underway for better productivity going forward.

### 1Q26 Performance

Income Statement (Rp bn)	1Q26	1Q25	YoY
Sales	561	497	13%
COGS	399	364	10%
Gross Profit	162	133	22%
Selling Expense	8	7	14%
General & Administrative	83	79	5%
Operating Income (Loss)	70	47	49%
Depreciation & Amortization	39	41	-5%
EBITDA	109	88	24%
Finance Expense (Income)	31	60	-48%
Loss (Gain) on Foreign Exchange	96	198	-52%
Others Expense (Income)	-60	13	-562%
Net Income (Loss) Current Year	3	-224	-101%

*Compared to 1Q25, in period 1Q26 Sales increased by 13% to Rp 561 billion, Gross Profit increased by 22% to Rp 162 billion, Operating Profit increased by 49% to Rp 70 billion, and EBITDA increased by 24% to Rp 109 billion mainly due to increase in CPO Production.*

Margins	1Q26	1Q25
Gross Margin	29%	27%
Operating Margin	12%	9%
EBITDA Margin	19%	18%
Net Margin	1%	-45%

Sales Revenue (in IDR bn)	1Q26	1Q25	%1Q26
FFB	13	11	2%
CPO	439	381	78%
PK	82	61	15%
Rubber	27	44	5%
Oleo	-	-	0%
Total	561	497	100%

*1Q26 Sales of Rp 561 billion were contributed from Palm (CPO, PK, FFB) 95% and Rubber 5%*

Sales Volume (Ton)	1Q26	1Q25	YoY
FFB	4,270	3,901	9%
CPO	30,411	26,304	16%
PK	6,563	5,430	21%
Rubber	911	1,408	-35%

*Compared to 1Q25, in period 1Q26 Sales volume from Palm products was higher, meanwhile Rubber products were lower.*

Average Selling Price (in USD/Ton)	1Q26	1Q25	YoY
FFB	178	172	3%
CPO	856	886	-3%
PK	746	687	9%
Rubber	1,756	1,911	-8%
Average Exchange Rate (IDR/USD)	16,853	16,352	0

*Compared to 1Q25, as of 1Q26 Palm (PK, FFB) prices were higher.*

**1Q26 Palm Oil Production**

FFB Supply (MT)	1Q26	1Q25	YoY
Nucleus Production	64,212	70,362	-9%
Plasma Production	8,555	9,322	-8%
Purchased	88,957	55,527	60%
Total FFB Supply	161,724	135,211	20%
Total FFB Processed	155,443	130,898	19%
Nucleus yield/Ha	2.5	2.2	

**Compared to 1Q25, in period 1Q26 CPO production increased by 18% to 30,365 tons.**

Mill Production (MT)	1Q26	1Q25	YoY
CPO	30,365	25,833	18%
Palm Kernel	6,627	5,438	22%
CPO Extraction Rate	19.5%	19.7%	-1%
Kernel Extraction Rate	4.3%	4.2%	3%

**1Q26 Rubber Production**

Field Rubber Supply (MT)	1Q26	1Q25	YoY
Nucleus Production	801	1,539	-48%
Purchased			
Total Field Rubber Supply	801	1,539	-48%
Nucleus yield Kg/Ha	83	137	-39%
Factory Production (MT)			
Processed Rubber	477	910	-48%

**Compared to 1Q25, in period 1Q26 Rubber production decreased by -48% to 477 tons due to aging Rubber plantation and conversion to Palm.**

**Oil Palm and Rubber Plantation Hectrage**

Hectrage (Ha)	1Q26	1Q25
<b>Palm Nucleus</b>		
Mature	25,186	31,438
Immature	12,191	9,705
Replanting	4,208	3,464
Planted	41,585	44,607
Plantable	5,989	6,795
Unplantable	12,468	6,562
<b>Palm Plasma</b>		
Mature	14,440	14,440
Immature	535	535
Planted	14,975	14,975
Total Palm - Planted	56,559	59,582
Total Palm - Plantable	5,989	6,795
Total Palm - Unplantable	12,468	6,562
<b>Rubber</b>		
Mature	9,618	11,215
Immature	0	121
Planted	9,618	11,336
Plantable	1,267	1,491
Unplantable	1,694	1,829
Grand Total Planted	66,177	70,918
Grand Total Plantable	7,256	8,286
Grand Total Unplantable	14,162	8,391
Grand Total Hectares	87,596	87,595

**As of 1Q26 BSP manages 41,585 hectares Planted of Palm Nucleus, 14,975 hectares Planted of Palm Plasma, and 9,618 hectares Planted of Rubber, for a total of 66,177 hectares Planted.**

**PT Bakrie Sumatera Plantations Tbk** is an integrated and sustainable agrobusiness that operates in the business field of oil palm plantation and the production of palm oil and its derivatives; the business field of rubber plantation and the processing of natural rubber products; and the business field of processing oleochemicals products. The company has listed its shares in the Indonesia Stock Exchange since 1990 with ticker code UNSP.

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